

Iowa Real Estate School

2012

Iowa Real Estate School's 96-hour lecture and computer based pre-licensing course is divided into four parts. The entire course fee for all four parts is **\$495** with checks made payable to **Iowa Real Estate School**.

Part 1 is a **12-hour** lecture class on **Iowa License Law**.

Part 2 is a **40-hour self-study textbook and computer disc training program**.

Part 3 is an **8-hour** all day review class and scheduling to take the PSI exam.

The test is comprised of two parts; a 40 question state exam and an 80 question national. A passing score is 70% or higher is required on each the state and national portions.

Part 4 is a **36-hour** series of three 12-hour classes. If separately attended, the cost for these three classes is \$210 or \$70 for each 12-hour session.

To register call John Wright at 378-6608 or 329-7529
email your registration Jwright@iowarealty.com.

Part 1 This **12-hour License Law** 9:00 – 4:00 Classes held at the Marion City Hall, 1225 6th Avenue, conference room upstairs.

Jan 25-26 April 4-5 July 18-19 October 24-25

Part 2 **40-hours of Self-Study** with textbook, computer disc and reading assignments.

Part 3 **8-hours of "Live Lecture" Review (8:00 – 5:00)** Class held at the Marion City Hall, 1225 6th Avenue, conference room upstairs.

February 29 May 2 August 22 November 20

Part 4 These **36-hours of real estate practicum** are divided into three 12-hour “live” lectures. Each course lasts two days (8:30-3:30). These classes may be taken *in or out* of sequence. Meetings to be held at the Marion Chamber of Commerce Conference Room at Marion City Hall – 1225 6th Ave. Marion, Iowa 52302

March 20-21	12-hours	Listing Practices
March 22-23	12-hours	Buying Practices
March 28-29	12-hours	Professional Development and Ethics
May 15-16	12-hours	Listing Practices
May 17-18	12-hours	Buying Practices
May 23-24	12-hours	Professional Development and Ethics
Sept 4-5	12-hours	Listing Practices
Sept 6-7	12-hours	Buying Practices
Sept 12-13	12-hours	Professional Development and Ethics
Dec 4-5	12-hours	Listing Practices
Dec 6-7	12-hours	Buying Practices
Dec 12-13	12-hours	Professional Development and Ethics